SANTIAGO RAMIREZ OROZCO

MOBILE:	(+52) 3322979723	**LANGUAGES:**	Spanish - Native
ADDRESS:	Zapopan, Jalisco, Mexico		English - C1 (Certified)
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PORTFOLIO:	https://github.com/a23310173		

SUMMARY

A versatile and effective problem-solver with experience spanning both the pharmaceutical and technology sectors. Skilled in leading teams, cybersecurity, and developing solutions with Python, HTML and SQL. Successfully managed projects including a full webpage relaunch that drove a 200% sales increase and a complete redesign of laboratory team operations. Eager to contribute a dedicated work ethic and technical aptitude to challenging projects as a Software Developer Intern.

SKILLS

- Technical: Python, PHP, SQL/MySQL, HTML, CSS, JavaScript, Cybersecurity, Network Installation.
- Professional: Project Management, Problem-Solving, Team Leadership, Analytical Thinking, Client Collaboration.

WORK EXPERIENCE

Software Developer & Pharmaceutical Chemist   **2020- Present**

DermaSun | Zapopan, Mexico | https://www.dermasun.net

- Developed and relaunched the company's e-commerce website, leading to a 200% increase in online sales within the first six months.
- Analyzed and re-engineered laboratory workflows, improving team efficiency and standardizing operational processes.
- Managed the end-to-end project of installing and configuring a new company-wide CTV security system.
- Maintain and update the company's web presence and social media platforms to engage with customers.

Freelance Web Developer   **2025**

Zapopan, Mexico | https://natural-hair.mx

- Architected and developed a dynamic, full-stack catalog website for a client in the beauty industry using HTML, CSS, PHP, and JavaScript.
- Engineered key features including a product catalog, location finder, and a user Q&A section, all powered by a custom SQL database.
- Collaborated directly with clients from initial concept to final deployment to gather requirements, provide project updates, and ensure the final product aligned with their business vision.

EDUCATION

- Bachelor of Engineering in Software Development, CETI Colomos   **2023 - 2027**
- Technologist in Pharmaceutical Chemistry, CETI Colomos   **2019 - 2022**

CERTIFICATES

- ISO 27001 Workshop   **2024**
- Networking Devices and Initial Configuration by Cisco   **2024**
- Networking Basics by Cisco   **2023**
- Cambridge English Placement Test (CEFR Level C1)   **2021**

ADDITIONAL INFORMATION

- Service Excellence Program | (ILAC College), Toronto, Canada | (2021). One-month immersive program focused on customer service and professional communication skills.
- Available for a part-time internship starting [August, 2026].
- Interests: Passionate about language acquisition and fostering cross-cultural communication.